

# Export Finance for a Health and Safety Consultancy

**£300k**  
facility  
secured



## SITUATION

The company was founded in 2012, after the founder left a senior role at a large corporate. The founder was hoping to approach some smaller suppliers initially, however, she first attracted much larger organisations due to her good reputation.



## CHALLENGE

The business had multiple largescale new projects in the pipeline and needed working capital to fund the upfront costs, expand the sales team and build an even bigger pipeline.



## HOW WE HELPED

Newable provided a £300k export finance facility, available for 12 months with the ability to draw in tranches, matching the borrowing to the working capital needs of each project.

## RESULTS

The business has used the initial drawdown to fund the upfront costs of the big projects, delivering vital health & safety solutions to large corporates at various global sites, putting the business on target to deliver its growth plans for 2023 and beyond.



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Export Finance](#)

 or call 020 8142 4385

**Newable**

A personal guarantee will be required in some circumstances.

### Legal notice

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